

5.2. Recommendations based on research findings

The study proposes three solutions to complete the net working capital management analysis on the profitability of listed energy trading companies in Vietnam.

+ Improve analyzing methodologies: comparison and diagrammatic method in preliminary assessment, exclusion method to identify factors, qualitative combined with quantitative methods using econometric models to confirm the impacts of these factors.

+ Provide additional indicators used to reflect profitability in different views of point and used to evaluate the results of net working capital management;

+ and synchronize databases used for analysis.

With these solutions, the author combines quantitative and qualitative research methods to examine the impacts of net working capital management on the profitability of the companies studied, and bases on the research findings to provide managers of listed energy trading companies in Vietnam with practical implications to make decisions to improve profitability through net working capital management.

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